

Simul8 SW for Dharampeth Science College- Quotation

From: Brig Suhaas Kulkarni (skulkarni@pmcorp.com)
To: akhileshpeshwe@yahoo.com
Cc: gsharma@pmcorp.com; rwelekar@pmcorp.com; ydeshpande@pmcorp.com
Date: Wednesday, December 21, 2022 at 04:28 PM GMT+5:30

Respected Dr. Akhilesh Sir,

Trust you are doing well. Greetings of the day!

Based on your discussion and interaction with Mr. Rajesh, Sh. Gopal Sharma and self during a simulation awareness workshop earlier and on 9th dec,2022, I am writing this email to share the Commercial proposal for Simul8 Educational Version that we believe would be a good investment for Dharampeth Science College faculty and students.

It will help students explore Discrete Event Simulation techniques. As Industrial Engineering is picking up at a fast pace in India, more and more companies setting up Manufacturing facilities in our country, simulation as a tool is becoming more popular and is used for planning, bottleneck analysis and process improvements. Having exposure to such a technique in BSC, MSC program will help students to stand out in the placements process.

The pricing indicated in the proposal is very minimal compared to the features the educational version of the software offers. It is also only a one-time investment with life-long validity and no AMC charges going forward.

We are sure this proposal will find the appropriate interest at your end.

We are with you all the time in taking this engagement forward and make it a good success.

With Warm Regards



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Dharampeth_College_SIMUL8_Software Proposal_18-12-2022.pdf
504kB



18th Dec 2022

To,
Dr. Akhilesh Peshwe
Principal, Dharampeth M.P. Deo Memorial Science College
Ambazari Rd, near Ambazari Lake,
Yashwant Nagar, Nagpur,
Maharashtra 440033 (INDIA).

Subject: Techno Commercial Proposal SIMUL8® License.

Ref: Awareness Workshop Conducted for Dharampeth Science College on 09th Dec 22

Sr. No.	Item Description	Details	Price [INR]
1	Simul8 Professional License	Qty 01	6,25,532
2	AMC	One Year	1,28,041
	Total		7,53,573
	Subsidized Price for Dharampeth College		
	Simul8 Professional License	Qty 01	2,49,837
	AMC	Perpetual	00
	Total [Including GST]		2,49,837
	In Words: Two Lakhs forty-Nine Thousand Eight Hundred Thirty-Seven		

Notes:
GST as Applicable
Please refer the Annexure for all the details of the proposal.

Gopal Sharma
HOD- Simulation
PMI
www.pmc corp.com
gsharma@pmcorp.com
(0)7022259209



Annexure to Proposal

SIMUL8® Professional License:

SIMUL8® Professional is the product of choice for the world's largest simulation teams. Including a whole host of advanced features, SIMUL8® has the complexity to simulate any scenario. From strategic to operational, simple to complex, SIMUL8® Professional has what you need to make successful decisions.

Key features of SIMUL8 Professional

Unlimited Power

Create any simulation with sophisticated, customizable object libraries and SIMUL8's own simulation coding language.

Ultimate Flexibility

From top-level strategic analysis to complex operational designs, get ultimate flexibility without compromising on power.

Advanced Analytics

Optimization, scenario management, sensitivity analysis, parallel processing, and enhanced results analysis toolkits.

Complete Control

Reusable libraries, read and write from databases, and drive SIMUL8 from other interfaces like Microsoft Excel, VB, and C++.

10x Faster

10 times faster than the competition in independent speed trials with the fastest simulation engine available.

Improved Collaboration

Create your own custom interfaces, share with free run time licenses, and collaborate online with SIMUL8 Web.



Compatibility

SIMUL8 Corporation certifies that SIMUL8 2022 and all SIMUL8 Plug-in software Release 2022 are compatible with:

- Windows 10
- Windows 8.1
- Windows 8
- Windows 7 and Windows 7 64
- Windows XP and XP 64
- Microsoft Office from Version 5 to Version 2016

Minimum Hardware System Requirements

SIMUL8 2022 plus any plug-ins require the following minimum hardware:

- i3 Processor single core (or non-Intel equivalent)
- 1GB of available RAM greater than the minimum for your operating system.
- 170MB of available hard-disk space

If you have more RAM and a Multi-Core processor, SIMUL8 will use it and deliver results faster.

Software Delivery

The software will be delivered electronically. Link to download the software will be sent to an official mail id as indicated by Dharampeth Science College.

SIMUL8 Educational License Offerings and Pricing:

1. Simul8 Professional
2. Simul8 can be installed on any PC on campus, provided its used only for teaching purpose
3. Free Copy of one Simul8 Professional for the Tutor
4. The tutor can issue Student Licenses (No restriction to number of users) for work off campus. These license are time bound (3 months or so) and the tutor has to re-issue the same for students if they have to work on the software for a longer duration of time
5. Access to Simul8 Studio so simulations can be easily shared online
6. Free support for registered tutor
7. Free Student workbook
8. Free upgrades forever (Perpetual License)
9. Taxes included in above pricing and no additional annual maintenance cost for Educational License
10. We are offering this educational package at **Rupees 2,49,837** which translates to **66 %** discount as compared to commercial pricing (of software) to encourage institute to take up simulation activity.

11. Above Educational Software package comes with many offering as follows:

- Simul8 Professional license (lifetime AMC included)
- Unlimited limited version (3 months or more) for students
- Other miscellaneous support as mentioned in above point 5,6, and 7

Terms

- Against 100% advance payment, with PO, the software will be delivered electronically
- Installation of the software will be done within 48 hours.
- This quotation is valid for three month from the date of quote

Cancellation


DHARAMPETH SCIENCE COLLEGE, NAGPUR shall be provided with a 60-day money back guarantee in case DHARAMPETH SCIENCE COLLEGE, NAGPUR is not satisfied with the software.

Confidentiality

All information supplied to PMI will be considered confidential in nature and, as such, will not be shared with any parties other than those supplying the information.

Customer Authorization

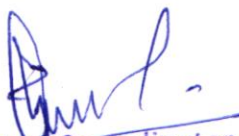
A signed copy of this proposal by an acting agent of DHARAMPETH SCIENCE COLLEGE, NAGPUR authorizes PMI to install SIMUL8® Simulation Software at DHARAMPETH SCIENCE COLLEGE, NAGPUR facility. As required for invoicing, a purchase order (PO) can follow shortly thereafter.

Signature:  **PRINCIPAL**
Dharampeth M.P. Deo Memorial
Science College, Nagpur-440033

Print Name: AKHILESH VASANTRAO PESHWE

Title: PRINCIPAL

Date: 21/12/22

Witness : 
IQAC Co-ordinator
Dharampeth M.P. Deo Memorial
Science College, Nagpur-440033




Coordinator
YCMOU Study Centre No.44366